

2009 MBA / IMBA Salary Results

Schulich School of Business



Career Development Centre

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■ 2009 MBA / IMBA Employment Summary

- **80%** of students seeking employment were hired within 3 months of graduation
- **93%** of students responded to the survey
- Average Salary: **\$87,000**
- Salary Range: **\$45,000 - \$200,000**
- Median Salary: **\$86,200**
- Average Signing Bonus: **\$12,114**
- Results are for full-time graduate level students only and do not include Executive, Weekend and Part Time MBA's

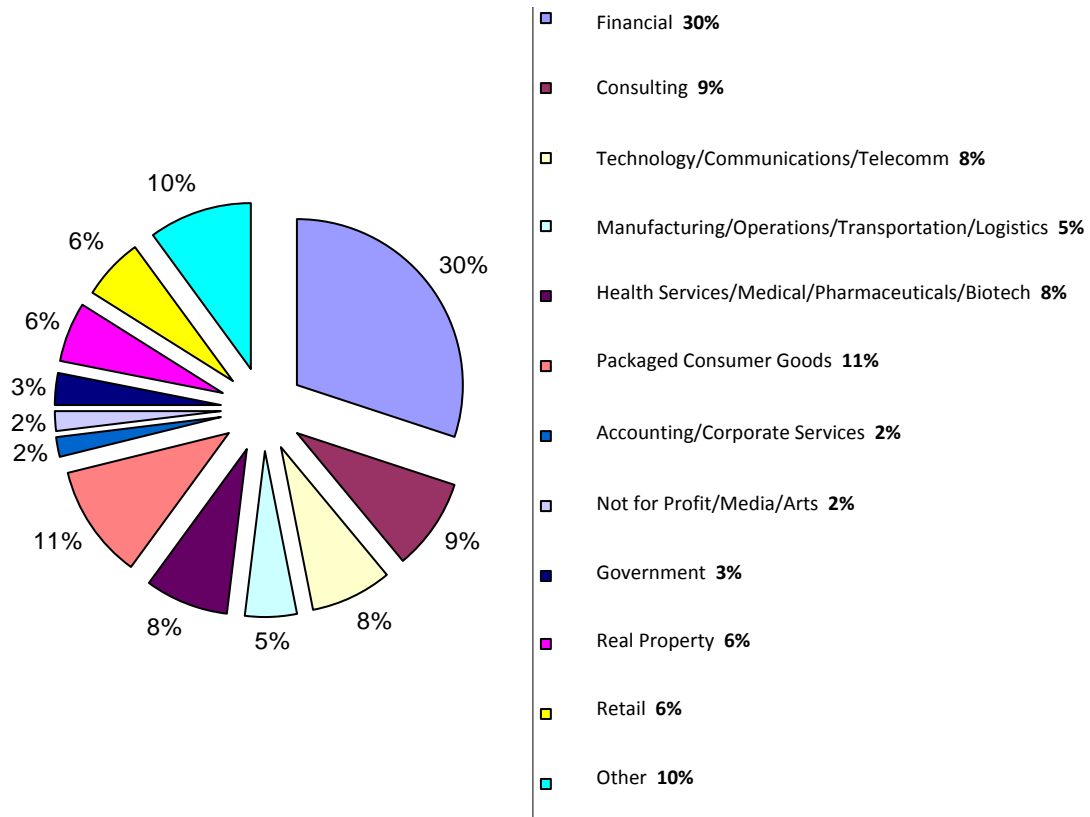
■ Summary Details

	2005	2006	2007	2008	2009
Annual Salary Average	\$85,000	\$86,000	\$90,000	\$93,000	\$87,000
Annual Variance		1%	5%	3%	-6%
	Minimum	Mid-Point	Maximum	Average	
Signing Bonuses	\$2,000	\$9,000	\$30,000	\$12,114	
	# of Surveys	Class size	Response Rate		
Response rate	336	359	93%		
	Actively Searching	Employed	Placement Rate		
Placement Rate	322	258	80%		

■ 2009 MBA / IMBA Salary Results: By Function

	Min	Median	Max	% Of Total	Average
FINANCE					
Wholesale Banking/ Cap.Mkts	\$85,000	\$125,000	\$180,000	7%	\$128,000
Risk Management	\$70,200	\$87,000	\$102,000	7%	\$85,300
Portfolio Management	\$73,250	\$115,000	\$200,000	2%	\$126,000
Financial Analyst	\$72,000	\$85,500	\$112,000	8%	\$84,500
Retail & Commercial Banking	\$60,000	\$71,300	\$95,000	9%	\$68,500
Finance - Other	\$69,000	\$81,000	\$140,000	3%	\$80,500
Total	\$60,000	\$87,500	\$200,000	36%	\$91,086
CONSULTING					
External	\$69,250	\$89,000	\$135,000	6%	\$88,250
Internal	\$77,400	\$88,050	\$126,000	7%	\$89,200
Total	\$69,250	\$88,500	\$135,000	13%	\$88,762
MARKETING					
Marketing Management	\$47,000	\$75,500	\$100,000	7%	\$75,583
Marketing - Other	\$52,800	\$72,000	\$108,000	7%	\$71,500
Total	\$47,000	\$74,000	\$108,000	14%	\$73,542
OPERATIONS, SUPPLY CHAIN, LOGISTICS & GENERAL MANAGEMENT					
Total	\$60,000	\$72,500	\$170,000	14%	\$83,575
IT & TELECOMMUNICATIONS					
Total	\$61,000	\$95,000	\$105,000	6%	\$86,667
RETAIL & SALES					
Total	\$72,000	\$75,500	\$79,000	6%	\$76,000
LAW, REAL ESTATE & OTHER					
Total	\$80,000	\$92,250	\$185,000	11%	\$90,250
OVERALL					
Total	\$47,000	\$87,290	\$200,000	100%	\$86,917

■ 2009 MBA / IMBA Employment By Industry



■ Salary By Industry

Industry	2009 Average
Financial Services/ Banking	\$91,060
Consulting	\$92,000
Technology/ Communication/ Telecom	\$89,000
Manufacturing/ Operations/ Transportation/Logistics	\$79,250
Health Services/ Medical/ Pharmaceutical/ Biotech	\$77,600
Packaged Goods/ Consumer Services	\$85,506
Accounting/ Corporate Services	\$83,000
Not for Profit/ Media/ Arts	\$58,000
Government	\$88,000
Real Property	\$75,750
Law	\$75,250
Retail	\$98,000
Other	\$86,616

■ List of 2009 MBA / IMBA Recruiting Companies

Allstate Canada
A4 Academics
Adarsan Holding Corporation
Aecon
Alaraware
Alyson M. Sokol & Associates Inc.
Ambit Search
Amdocs Ltd.
AMEX Canada Inc.
Anthony Executive Search
Aramark
Asian Development Bank
Asigra
ATB Financial
Bank of America Merrill Lynch
Bank of Canada - Banque du Canada
Bank of Montreal
Baxter Corporation
Bay Street Human Resources
Beijing Shunhoo Technology Co., Ltd
Berkeley Consulting Group
Blake, Cassels and Graydon LLP
BMO Capital Markets
BMO Financial Group
BMW Canada Inc.
Bombardier Aerospace
Borden Ladner Gervais LLP
Boston Consulting Group
Broadgrain Commodities Inc.
Burgundy Asset Management Ltd.
Canadian Olympic Foundation
Canadian Revenue Agency
Canadian Securities Institute
Cancer Care Ontario
Capco
Capgemini
Carbonsi Metallurgical Inc.
Career Edge
Cassel Brock, LLP
CCN
CDC Development Solutions (CDS)
Celestica
China Merchants Securities
Chinese Professional Network (CPN)
CIBC
CIBC World Markets Inc.
Citi Canada
CMA Canada
Coca-Cola Bottling Co.
Colgate
Cormark Securities Inc
CPG Connect
Deloitte
Deloitte & Touche Consulting
Department of Finance Canada
Deshpande Foundation
Deutsche Asset Management (Japan) Limited
Direct Energy
Ningbo Donglo Optoelectronics Science & Technology Co. Ltd.
Earth Rangers
Environment Canada
Ernst & Young LLP
Everest Group
Evergreen
Export Development Canada (EDC)
Fiallo Enterprises
Fizheye Creative Inc.
Freed Developments Ltd.
G.A Paper
GE Canada Inc.
GE China
GE Health Care
General Mills Canada Corporation
Genuity Capital Markets
Globestar System
Gnumethod Merchandising
Goldman Sachs Group, Inc.
Government of Canada
Government of Ontario
Green Edison
Harlequin Enterprises Limited
Hatch Ltd.
Heidrick & Struggles
Hewlett Packard

■ List of 2009 MBA / IMBA Recruiting Companies [Continued]

Home Depot Canada
Hospital for Sick Kids
HSBC Holdings
Huawei Technology
Hudson
Hukumonline (HOL)
IBM Canada Ltd.
Imex Systems Inc
Imperial Tobacco Canada
INBEV
Industry Canada
Infrastructure Ontario
INKAS Group of Companies
International Boji Health Association
Invesco Trimark
Investors Group Financial Services
Johnson & Johnson Medical
J.C. Williams Group
J.P. Morgan Asset Management
Jantizi Research
Johnson & Johnson Inc.
Joy Ride
Kaplan Test Prep
KDI international
Kerwill Publications
Kilmer Capital Partners
Kimberly-Clark Inc.
Kraft Canada Inc.
Krecklo International Inc.
Labatt/ABInbev
Letko Brosseau & Associates
Levin Consulting Group Inc
Library of Parliament
Lime Connect, Inc.
Loblaws Companies Limited
London School of Business & Finance Canada
Macquarie North America Ltd.
Managerial Design
Manulife Financial
Mawer Investment Management Ltd.
Mayoral Office of Oakville
MDS Labs Inc.
MediaIntelligence
Middlefield Group
Mindfirst
Ministry of Economic Development and Trade
Mody Management
Moody's Analytics Canada Inc.
Mount Sinai Hospital
Mr. Franchise Inc
MTCG and Associates Inc.
Nadja Foods
National Bank Financial
Natural Resources Canada
Noble Group
Nomerica
Nuve Solutions
Office of the Superintendent of Financial Institutions
Olive Media
Oliver Wyman Delta
Olser Hoskin Harcourt, LLP
Ontario Financing Authority
Ontario Internship Program
Ontario Ministry of Labour
Ontario Power Generation
Ontario Teachers' Pension Plan Board
Oxford Properties Group
Payless Shoe Source
Peace Dividend Trust
Pemeco Inc.
PepsiCo
Priszm Inc
Procter & Gamble Inc.
Proexport Columbia
Public Service Commission of Canada
Raymond Ltd
RBC Capital Markets
RBC Dominion Securities
RBC Financial Group
Real Property Association of Canada
Reckitt Benckiser
Reliance Comfort Limited Partnership
Research in Motion
RiskMetrics Group
Rogers Communications Inc.
Rooftops Canada – Abri International
Rothmans Bensons & Hedges
Samsung
Sanyo Canada
SaskPower

■ **List of 2009 MBA / IMBA Recruiting Companies** [Continued]

Satov Consultants & Torque Customer Strategy
Schulich School of Business
Scotia Capital Inc.
Scotiabank
Scotiabank International
SDV International Logistics
Shanda Games LTD
Shoppers Drug Mart Limited
Siemons International Inc.
Sick Kids Hospital
SmartCentres
Social Game Universe
Soliya Inc
Sony of Canada
Spin Master Ltd.
St. Michael's Hospital
Stand Canada
Standard Parking of Canada
Starbucks Coffee Company
StickerYou Inc.
Sun Life Assurance Company of Canada
Sun Life Financial
Swift Trade
Take Action Films Inc.
TD Bank Financial Group
TD Canada Trust
TD Securities
Teach for India
Telax Hosted Call Centre
Telus Mobility

The Rose Corporation
Thomas Dwight Publishing - Green Edison
Toronto Financial Services Alliance
Tory & Tory, LLP
Trapeze Media
Travelers Insurance
Trident Management Consultant
U.S. Commercial Services
U.S. Consulate General
UBS Securities Canada Inc.
U.S. State Department
Universal Music Canada Inc.
University Health Network
UPS Canada Ltd.
Vale
Valente, Pacitti Chartered Accountants
Victaulic Piping Systems Solutions
VinaSecurities - VinaCapital Group
Vortex Connect
Walker Industries Holdings Limited
Wal-Mart Canada Corp.
Weil Gotshal and Manges LLP
West Hill Community Services
Westmount Hospitality Group
Whirlpool
Wireless One Communications
Wolverine Asset Management Ltd.
World Financial Group
Xerox
Xerox Research Centre Europe

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